PP-806.XLS(5/7/98)

51861 1649

Invoice Date

PACKING PAYMENT VOUCHER REQUEST FORM

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

5/18/98

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN (SMALL DIRECTS WILL RECEIVE DISTRIBUTION IN APRIL FOR APRIL-MAY-JUNE). RETAILERS SHOULD BE USING DISPLAYS SHIPPED WITH APRIL DISTRIBUTION.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. SMITH										15410 -
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	N/A	0	0	$0.00	___MGR/ X ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # X
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	N/A	0	0	$0.00	___MGR/ X ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # X
1622	332880	KEY STORES (Handled by S/Rep 162208)	N/A	0	0	$0.00	___MGR/ X ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # X
1622	332400	KEYCO (Handled by S/Rep 162208)	N/A	97	3	$14.25	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 748
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	N/A	61	2	$9.50	_X___MGR/ ___ACCT	SHIPPED: (Y / N)		Voucher # 747

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN (SMALL DIRECTS WILL RECEIVE DISTRIBUTION IN APRIL FOR APRIL-MAY-JUNE). RETAILERS SHOULD BE USING DISPLAYS SHIPPED WITH APRIL DISTRIBUTION.

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DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. MacLEOD										
1623	160600 —	DONAHUE TOBACCO (Handled by S/R 162302)	N/A	0	0	$0.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1623	203290	H. FOURTINS (S/REP 162309)	N/A	361	12	$57.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 775
1623	509977 —	H. FOURTINS (S/REP 162309)	N/A	0	0	$0.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	N/A	155	4	$19.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 777
1623	356150	LAVIN (Handled by S/R 162301)	N/A	64	2	$9.50	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 778
1623	431520 —	MOHAWK (Handled by S/R 162303)	N/A	0	0	$0.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1623	619822 —	WUSTEFELD (Handled by S/R 162306)	N/A	0	0	$0.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —

51861 1650

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN (SMALL DIRECTS WILL RECEIVE DISTRIBUTION IN APRIL FOR APRIL-MAY-JUNE). RETAILERS SHOULD BE USING DISPLAYS SHIPPED WITH APRIL DISTRIBUTION.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. NOONAN										15451
1626	129850 —	COOK WHSL (Handled by S/Rep 162602)	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1626	124920 —	F. COLUCCI (Handled by S/Rep 162601)	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1626	586440 —	SHOSHO (Handled by S/Rep 162601)	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1626	331440 —	JACOB KERN (Handled by S/Rep 162601)	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1626	180000	ELMIRA (Handled by S/Rep 162605)	N/A	120	4	$19.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 783
1626	186350 —	F & T DISTR. (Handled by S/Rep 162605)	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —

51861 1651

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1652

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN (SMALL DIRECTS WILL RECEIVE DISTRIBUTION IN APRIL FOR APRIL-MAY-JUNE). RETAILERS SHOULD BE USING DISPLAYS SHIPPED WITH APRIL DISTRIBUTION.

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DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
A. ZECCA										15410
1626	088080	J. A. CALDERON	N/A	256	8	$38.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 758
1626	317880 ✓	R L JONES & SONS	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	NOT INCLUDED IN JUNE DISTRIBUTION	Voucher # —

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1653

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (1 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. SCHWALM										Voucher # 15418
1622	375878	McLANE NORTHEAST	N/A	4283	183	$869.25	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 752

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1654

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN (SMALL DIRECTS WILL RECEIVE DISTRIBUTION IN APRIL FOR APRIL-MAY-JUNE). RETAILERS SHOULD BE USING DISPLAYS SHIPPED WITH APRIL DISTRIBUTION.

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DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
K. JURGENSEN										Voucher # 15410
1626	154180	DERIGO SALES	N/A	657	21	$99.75	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 753
1626	154180 —	DERIGO SALES / WILSON FARMS	N/A	0	0	$0.00	X___MGR/ ____ACCT	SHIPPED: (Y / N)	Handled directly through TOPS warehouse	Voucher # —
1626	336660	E.P. KIRST & SONS	N/A	383	13	$61.75	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 754
1626	044880	A.D. BEDELL	N/A	95	4	$19.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 755
1626	026040	M. ATTEA	N/A	58	2	$9.50	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 756
1626	081120	BUFFALO TOBACCO PROD	N/A	101	4	$19.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 757
1626	476520	OLEAN WHOLESALE	N/A	107	4	$19.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 759

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

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PACKING PAYMENT VOUCHER REQUEST FORM

51861 1655

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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J. McLEAN										15410
1622	094931	MID-VALLEY	N/A	302	10	$47.50	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 760
1622	332520	KEYSTONE	N/A	0	0	$0.00	___MGR/ _X_ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # —
1622	442680	MOUNTAIN CANDY	N/A	268	10	$47.50	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 762
1622	447000	MUTUAL WHLS	N/A	88	3	$14.25	___MGR/ _X_ACCT	SHIPPED: (Y / N)		Voucher # 764
1622	761406	KLEIN CANDY	N/A	1965	65	$308.75	_X___MGR/ ___ACCT	SHIPPED: (Y / N)		Voucher # 766

Source: https://www.industrydocuments.ucsf.edu/docs/[illegible]

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1656

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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R. DUSZYNSKI										15410
1626	649920	TRIPIFOODS	N/A	821	27	$128.25	_X_ MGR/ ___ ACCT	SHIPPED: (Y / N)		Voucher # 767
1626	842166	TOPS (W. FARMS)	N/A	816	0	$0.00	*NO PYMT - HANDLED AT STORE LEVEL*			Voucher # —

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(6/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1657

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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R. TANCHYK										15410
1623	194040	FINKLE	N/A	574	19	$90.25	_X__MGR/ ___ACCT	SHIPPED: (Y / N)		Voucher # 770
1623	611800	STANDARD ROSENBAUM	N/A	310	10	$47.50	___MGR/ _X__ACCT	SHIPPED: (Y / N)		Voucher # 772
1638	204600	SAM FRANK	N/A	0	0	$0.00	___MGR/ _X__ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher # ———

Source: http://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1658

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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B. COOK										Voucher # 1541 A
1638	091800	CAPITAL CANDY	N/A	0	0	$0.00	_X_ MGR/ ___ ACCT	SHIPPED: (Y / N)	3-Month Shipment to be used for APRIL, MAY, JUNE	Voucher #
1623	315288	DOWLINGS INC.	N/A	263	8	$38.00	X MGR/ X ACCT	SHIPPED: (Y / N)		Voucher # 774
1638	281200	HIBBERT & MCGEE INC	N/A	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	023880	ASSOCIATED GROCERS	N/A	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	396640	MANCHESTER TOBACCO	N/A	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	462720	N.H. TOBACCO	N/A	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #
1638	648240	TBI CORPORATION	N/A	0	0	$0.00	*NOT INLCUDED THIS PROMOTION*			Voucher #

Source: https://www.industrydocuments.ucsf.edu/docs/hlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1659

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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S. SCHWALM										15410
1622	533288	JONES MCINTOSH INC	N/A	402	13	$61.75	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 780
1622	026300	AUER	N/A	213	6	$28.50	_X___MGR/ ____ACCT	SHIPPED: (Y / N)		Voucher # 781

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

PP-806.XLS(5/7/98)

PACKING PAYMENT VOUCHER REQUEST FORM

51861 1660

JUNE: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #806)

BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100

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VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)

2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	NO DISPLAYS SHIPPED WITH JUNE PRODUCT	TOTAL NO. OF CARTONS (4 STYLES) ON TEMPLATE BEING SHIPPED TO RETAIL	TOTAL NO. OF 6M CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT ($4.75 Per 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 6/8/98	COMMENTS	VOUCHER # (For ROU Use Only)
D. KEENEY										
1623	441643	STEWARTS	N/A	0	0	$0.00	_X___MGR/ ____ACCT	SHIPPED: (Y / N)	REFUSED PROMOTION	Voucher # ____

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

001/003
RJR CUS FIN SVCS
336 741 3907
05/05/98 07:49

800438

5/4 PW

			SALEM (6M)				JUNE PROMOTION				
			KING	100	LT	LT 100					
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE			
DIV #1622											
025300	NO	AUER	2	1	2	2	2,171.19 5/26	5/26/98	6	28.50	
533289	NO	JONES McINTOSH	3	3	4	3	4,032.21 5/26	5/26/98	13	61.75	
332400	NO	KEYCO	1	0	1	1	935.19 6/9	5/26/98	3	14.25	
094931	NO	MID VALLEY	3	2	3	2	3,101.69 5/26	5/26/98	10	47.50	
442680	052698	MOUNTAIN CNDY	3	2	3	2	3,109.49 6/2	5/26/98	10	47.50	
	ARRIVAL DATE										
447000	052698	MUTUAL WHSL	1	0	1	1	930.51 5/26	5/26/98	3	14.25	
	ARRIVAL DATE										
761406	REQUIRED	KLEIN CANDY	18	12	21	14	20,161.04 5/26	5/26/98	65	308.75	
	Use 'Judy'										
570300	052698	SCHEIDELMAN	1	0	1	0	620.34 5/26	5/26/98	2	9.50	
	ARRIVAL DATE										

ATTN: KAY MAXWELL (FAX #2156) FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

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Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

51861 1662

800438

RJR CUS FIN SVCS

			SALEM (MM)				JUNE PROMOTION				
			KING	100	LT	LT 100					
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE			
DIV #1623											
315288	526-A	DOWLINGS	2	2	2	2	2481.36	5/26/98	✓	8	38.00
194040	NO	FINKLE	5	4	5	5	5893.26	5/26/98	✓	19	90.25
203290	NO	E. FOURTOUIS	3	3	3	3	3722.04	5/26/98	✓	12	57.00
335710	NO	KINGSTON	1	1	1	1	1246.91	5/26/98	✓	4	19.00
356150	NO	LAVIN CANDY	0	1	1	0	620.34	5/26/98	✓	2	9.50
611800	NO	STD ROSENBAUM	2	1	3	4	3101.69	5/26/98	✓	10	47.50

05/05/98 07:50 ☎336 741 3807

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

51861 1663

5/4 Kim

			SALEM (6M)				JUNE PROMOTION			
			KING	100	LT	LT 100				
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER $ AMOUNT	ARRIVAL DATE		$
DIV #1626										
088080	NO	J.A. CALDERON	2	1	3	2	2481.36	5/26/98	8	38
044880	NO	A.D. BEDELL	1	1	1	1	1240.68	5/26/98	4	19
081120	NO	BUFFALO TOB	1	1	1	1	1240.68	5/26/98	4	19
154180	REQUIRED Use 'Judy'	DERIGO SALES	6	5	5	5	6513.57	5/26/98	21	99.75
842166	REQUIRED Use 'Renee'	TOPS	7	7	7	7	8684.76	5/26/98		
180000	052698 ARRIVAL DATE	ELMIRA	1	1	1	1	1240.68	5/26/98	4	19
336660	052798 ARRIVAL DATE	E.P. KIRST	3	3	4	3	4032.21	5/27/98 WED DELY	13	16.75
026040	NO	M. ATTEA	0	1	0	1	620.34	5/26/98	2	9.50
476520	NO	OLEAN WHLS	1	1	1	1	1240.68	~~5/26/98~~	5/27/98	1 Day Transit $19
649920	052698	TRIPIFOODS	6	5	10	6	8374.59	5/26/98	27	128.25

880436[.xls(5/4/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO.

A11 - BPEA11N2 ALLOCATION BY SALES LEVEL 05/04/98 09:38 AM

NEXT-FN :

SALES LEVEL: 16 BUFFALO REGIO	SALEM	SALEM	SALEM	SALEM
PROMOTION : 800438	$.30	100	LT	LT
PERIOD : 806-00	OFF	$.30	$.30	100
		OFF	OFF	$.30
				OFF
ALLOCATION:	146	112	175	127
SALES LEVEL AVAILABLE :	25	20	29	20
1622 SYRACUSE DIVISION	79	55	97	65
1623 ALBANY NY DIVISION	13	12	15	15
1626 BUFFALO DIVISION	29	25	34	27

Residual

ADD A SALES LEVEL

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn Main

51861 1664

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:52 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	96	65	117	78	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
0263000	AUER & COMPANY, INC.	✓ 2	1	2	2	
0774000	W. E. BROWN & CO., I					
0949310	MID-VALLEY CANDY COM	✓ 3	2	3	2	
1779680	DAYS WHOLESALE					
2363700	GRAYS WHOLESALE, INC					
3324000	KEYCO DISTRIBUTORS,	✓ 1		1	1	
3325200	KEYSTONE TOBACCO CO.					
3328800	KEY STORES CO., INC.					
3361000	KINNEY DRUGS, INC.					
3471600	GORDON T. KUNTZ & SO					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn DOWN Main

51861 1665

Source: https://www.industrydocuments.ucsf.edu/docs/nlcn0000

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:52 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	96	65	117	78	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
3758780	MCLANE NORTHEAST COR	—	~~64~~ ~~46~~ 47	~~35~~ 35	~~81~~ 61	~~53~~ 40
4258000	MILLER AUTOMATIC					
4426800	MOUNTAIN CANDY & CIG	3	2	3	2	
4470000	MUTUAL WHOLESALE SER	1		1	1	
4686000	NORMANS WHOL. GRO. C					
4688000	NORTH COUNTRY CANDY					
4693400	NORBETH CORPORATION					
4820000	P & C FOOD MARKETS,					
4927730	FAY'S DRUG COMPANY,					
5332880	JONES MCINTOSH TOBAC	3	3	4	3	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP DOWN Main

51861 1666

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:52 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM $.30 OFF	SALEM 100 LT $.30 OFF	SALEM LT $.30 100 OFF	SALEM LT 100 $.30 OFF	
PROMOTION : 800438						
PERIOD : 806-00						
	ALLOCATION:	96	65	117	78	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
5436300 RITE-AID ROME DIST.						
5703000 SCHEIDELMAN, INC.		1		1		
6305700 PHILIP H. TARBELL						
6799950 SONBYRNE SALES, INC.						
6881250 ONEIDA WHOLESALE						
7614060 KLEIN CANDY COMPANY		18	12	21	14	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP Main

51861 1667

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:52 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM $.30 OFF	SALEM 100 LT $.30 OFF	SALEM LT $.30 100 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	31	30	33	33	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
1606000	DONOHUE CANDY & TOB.					
1940400	FINKLE DISTRIBUTORS,	5	4	5	5	
2032900	HARRY FOURTUNIS, INC	3	3	3	3	
2308000	THE GOLUB CORPORATIO					
3152880	DOWLINGS, INC.	2	2	2	2	
3357100	KINGSTON CANDY & TOB	1	1	1	1	
3561500	LAVIN CANDY CO., INC		1	1		
4315200	MOHAWK CANDY & TOB.					
4416430	STEWART'S MARKETING	18	18	18	18	
5099770	HARRY FOURTUNIS, INC					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn DOWN Main

51861 1668

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:52 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	31	30	33	33	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
5941180 COSTCO WHOLESALES CL						
6118000 STANDARD-ROSENBAUM,		2	1	3	4	
6198220 WUSTEFELD CANDY CO.,						
9671960 THE GRAND UNION COMP						

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP Main

51861 1669

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:53 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM $.30 OFF	SALEM 100 LT $.30 OFF	SALEM LT $.30 100 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	29	25	34	27	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
0000700	A-ONE AMUSEMENT CO.,					
0260400	MILHEM ATTEA & BROS.	1		1		
0448800	A. D. BEDELL CO.	1	1	1	1	
0811200	BUFFALO TOBACCO PROD	1	1	1	1	
0859400	BUTTON BROTHERS, INC					
0880800	J. A. CALDERON CO.,	2	1	3	2	
1249200	FRANK COLUCCI, INC.					
1298500	COOK WHOL. OF MEDINA					
1541800	DERIGO SALES, INC.	6	5	5	5	
1800000	ELMIRA TOBACCO CO.,	1	1	1	1	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn DOWN Main

51861 1670

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:53 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	29	25	34	27	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
1863500	F & T DISTRIBUTING C					
3178800	R.L.JONES & SONS, IN					
3314400	JACOB KERN & SONS, I					
3366600	E. P. KIRST & SONS,	✓ 3	3	4	3	
4520910	SCRIVNER OF NEW YORK					
4765200	OLEAN WHOLESALE GROC	✓ 1	1	1	1	
5314670	EMPIRE SMOKES INC.					
5521200	I. ROTHSCHILD, INC.					
5864400	SHOSHO BROTHERS, INC					
6499200	TRIPIFOODS, INC.	✓ 6	5	10	6	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP DOWN Main

51861 1671

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:53 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	29	25	34	27	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
6834000 WEGMANS FOOD MKT., I						
7215300 ZAPPIA VENDING SERVI						
8421660 TOPS MARKETS, INC.		✓ 7	7	7	7	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP Main

51861 1672

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/06/98 10:11 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM $.30 OFF	SALEM 100 $.30 OFF	SALEM LT $.30 OFF	SALEM LT 100 $.30 OFF	
PROMOTION	: 800438					
PERIOD	: 806-00					
	ALLOCATION:	96	65	117	78	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
3758780	MCLANE NORTHEAST COR	64	45	81	53	
4258000	MILLER AUTOMATIC					
4426800	MOUNTAIN CANDY & CIG	3	2	3	2	
4470000	MUTUAL WHOLESALE SER	1		1	1	
4686000	NORMANS WHOL. GRO. C					
4688000	NORTH COUNTRY CANDY					
4693400	NORBETH CORPORATION					
4820000	P & C FOOD MARKETS,					
4927730	FAY'S DRUG COMPANY,					
5332880	JONES MCINTOSH TOBAC	3	3	4	3	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn UP DOWN Main

51861 1673

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TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4 ALLOCATION BY SALES LEVEL 04/07/98 02:54 PM

NEXT-FN :

SALES LEVEL: 1638 NASHUA NH DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	$.30	100	LT	LT
PERIOD	: 806-00	OFF	$.30	$.30	100
			OFF	OFF	$.30
					OFF
	ALLOCATION:	0	0	0	0	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
----------	----------	-------	-------	-------	-------	-------
0238800	ASSOCIATED GROCERS O					
0868700	C&S WHOLESALE GROCER					
0918000	CAPITAL CANDY CO., I					
2046000	SAM FRANK, INC.					
2812000	HIBBERT & MCGEE, INC					
3966400	MANCHESTER TOBACCO,					
4627200	NEW HAMPSHIRE TOBACC					
4643930	COSTCO WHOLESALE #30					
6482400	T B I CORPORATION					
6929800	SUPERVALU OPERATIONS					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn Main

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